

# AE102: CDE CERTIFICATION APPLICATION SUBMISSION

(for CDE Certification Applicants)

CDFI FUND
U.S. DEPARTMENT OF THE TREASURY

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#### 1 Introduction



AE101: Getting Started – Navigating AMIS (for External Users) is a pre-requisite for the training manual you are currently viewing, AE102: CDE Certification Application Submission (for CDE Certification Applicants).

An entity seeking to be certified as a Community Development Entity (CDE) will have the ability to submit a CDE Certification Application, to the CDFI Fund, in AMIS. To submit an application online, that entity must have an AMIS account. Please refer to the AE101: Getting Started – Navigating AMIS (for CDFI Fund External Users) training manual on how to set up an account.



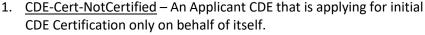
**NOTE:** An organization that is currently certified as a CDFI by the CDFI Fund must complete a CDE-Cert-NotCertified Certification Application in order to also be considered as a certified CDE. See section 2.1 of this training manual for instructions on submitting the CDE-Cert-NotCertified Certification.

The objective of this training manual is to provide CDE Certification applicants with instructions on how to complete a CDE Certification Application. Applicants will learn how to complete and submit their application in AMIS.

## 2 Types of CDE Certification Applications

Once applicants have successfully created an AMIS account, they will have the ability to create, complete, and submit a CDE Certification Application in AMIS. There are three types of CDE Certification Applications – CDE-Cert-NotCertified, CDE-Cert-Certified, and CDE-CDFI-Certified. The AMIS system will automatically determine the correct application to launch based on the Organizations criteria. If an Organization is CDE Certified but not CDFI Certified, they will be able to launch/submit CDE-Cert-Certified applications. If an Organization is not certified (CDE or CDFI) they will be able to launch/submit CDE-Cert-NotCertified applications. If an Organization is CDFI Certified but not CDE Certified, they will be able to launch/submit CDE-CDFI-Certified applications.

**NOTE:** There are three types of CDE Certification Application:





- 2. <u>CDE-Cert-NotCertified</u> An Applicant CDE that is applying for initial CDE Certification on behalf of itself and one or more subsidiary entities.
- 3. CDE-Cert-Certified An Applicant CDE, which is already certified that is applying for CDE Certification on behalf of one or more subsidiary entities.
- 4. CDE-CDFI-Certified An Applicant CDE that is applying for initial CDE Certification only on behalf of itself, that is CDFI Certified.

#### 2.1 CDE Certification Application - CDE-Cert-NotCertified

Applicants that are presented with the CDE-Cert-NotCertified CDE Certification Application are required to complete the following sections:

- Basic Information Applicant CDE
- Legal Entity
- Primary Mission
- Boards
- Service Areas
- Subsidiaries

#### To complete the application:

- 1. From the Organization Detail page, navigate to the Program Profiles related list.
- 2. Click the **Program Profile Name** for the CDE-CERT Program Profile to be forwarded to the CDE-CERT Program Profile Detail page.
- 3. Click the **Apply for CDE Certification** button.

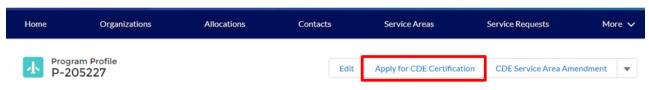


Figure 1: Apply for CDE Certification Button (CDE-Cert-NotCertified)

Reminder: Applicants will automatically receive the CDE-Cert-NotCertified Application if (1) An Applicant CDE that is applying for initial CDE Certification only on behalf of itself. Or (2) An Applicant CDE that is applying for initial CDE Certification on behalf of itself and one or more subsidiary entities.

4. You will be forwarded to the CDE-Cert-NotCertified Certification Application.

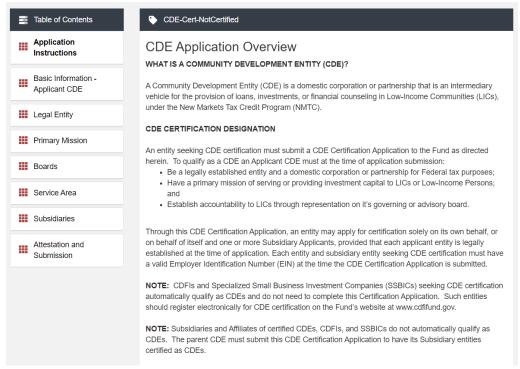


Figure 2: CDE-Cert-NotCertified Application

#### 2.1.1 Section: Basic Information - Applicant CDE

Complete each of the subsections and click 'Save' to mark the subsection as complete receiving a green check mark.

**Subsection: Applicant Information** 

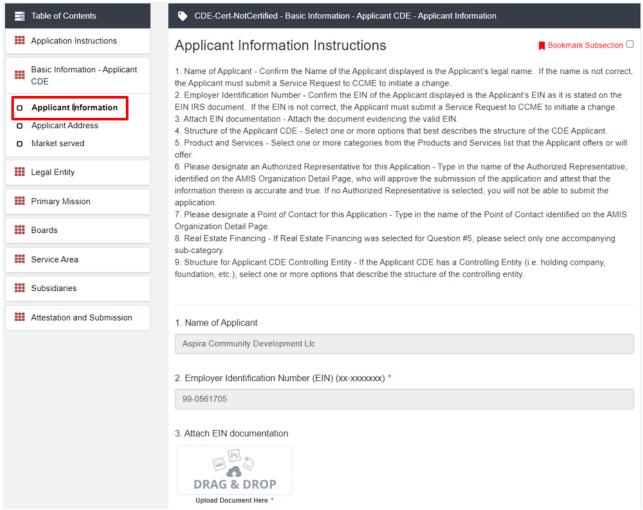


Figure 3: CDE-Cert-NotCertified Application, Applicant Information Subsection

- 1. Name of Applicant Confirm the Name of the Applicant displayed is the Applicant's legal name. If the name is not correct, the Applicant must submit a Service Request to CCME to initiate a change.
- 2. Employer Identification Number Confirm the EIN of the Applicant displayed is the Applicant's EIN as it is stated on the EIN IRS document. If the EIN is not correct, the Applicant must submit a Service Request to CCME to initiate a change.
- 3. Attach EIN documentation Attach the document evidencing the valid EIN.

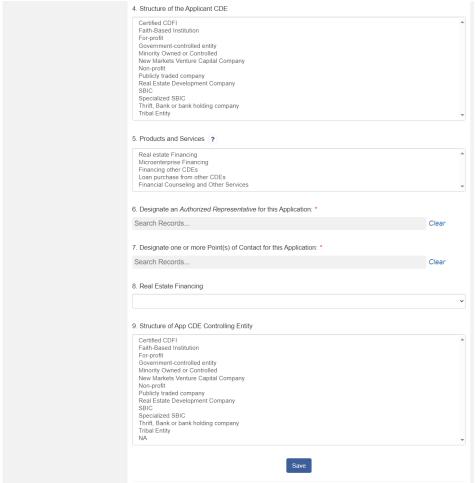


Figure 4: CDE-Cert-NotCertified Application, Applicant Information Subsection (Continued)

- 4. Structure of the Applicant CDE Select one or more options that best describe the structure of the CDE Applicant.
- 5. Product and Services Select one or more categories from the Products and Services list that the Applicant offers or will offer.
- 6. Please designate an Authorized Representative for this Application Type in the name of the Authorized Representative, identified on the AMIS Organization Detail Page, who will approve the submission of the application and attest that the information therein is accurate and true. If no Authorized Representative is selected, you will not be able to submit the application.
- 7. Please designate a Point of Contact for this Application Type in the name of the Point of Contact identified on the AMIS Organization Detail Page.
- 8. Real Estate Financing If Real Estate Financing was selected for Question #5, please select only one accompanying sub-category.
- 9. Structure for Applicant CDE Controlling Entity If the Applicant CDE has a Controlling Entity (i.e. holding company, foundation, etc.), select one or more options that describe the structure of the controlling

entity.

#### **Subsection: Applicant Address**

The Applicant Address subsection is used to confirm the applicants mailing address. If the data is not correct, the Applicant will need to navigate to their Organization Detail page and update the necessary fields.

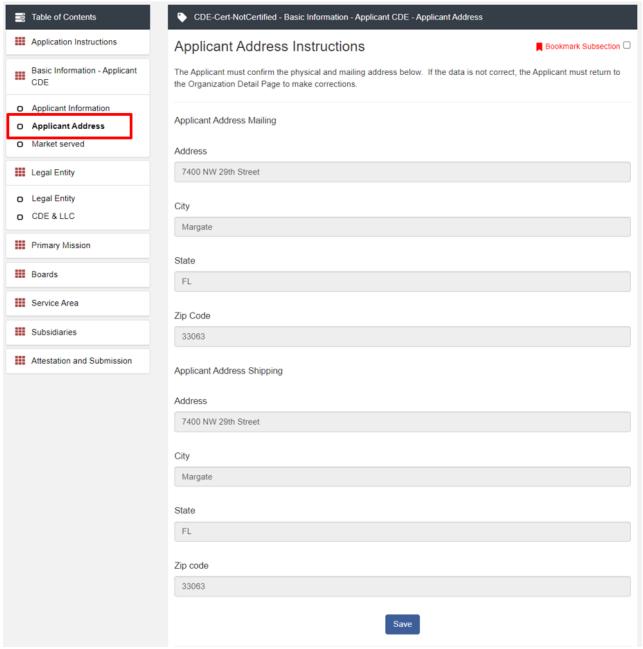


Figure 5: CDE-Cert-NotCertified Application, Applicant Address Subsection

#### **Subsection: Market served**

Applicants should use this subsection to enter the estimated percentage of service the Applicant CDE ONLY provides to each market described. The percentages should add up to 100%. You are required to enter data in each of the Market Served fields, therefore, if a Market Served does not apply to you,

please enter "0".

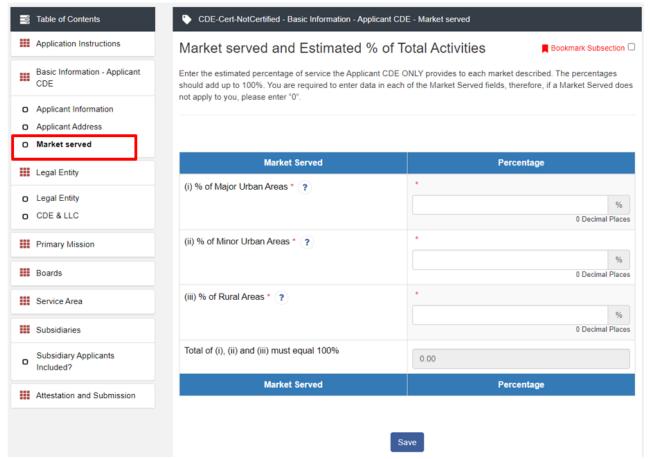


Figure 6: CDE-Cert-NotCertified Application, Market Served Subsection

#### 2.1.2 Section: Legal Entity

As of the date its Certification Application is submitted, an Applicant CDE must: be duly organized and validly existing under the laws of the state jurisdiction in which it is incorporated or established; AND be a domestic corporation or partnership for federal tax purposes.

An organization that is not yet a legal entity, does not yet have a valid EIN or is not a domestic corporation or partnership for federal tax purposes cannot apply for CDE certification, and such applications will be declined without substantive review for failure to meet the Legal Entity requirement.

An Applicant CDE and its Subsidiary Applicants may apply under one (combined) CDE Certification Application, but must provide the following for each entity seeking certification: documents establishing legal entity status; AND a unique valid EIN for each entity wishing to receive certification.

An Applicant CDE may not apply on behalf of its Subsidiary Applicants if the Subsidiary Applicants are not yet legally established, are not domestic corporations or partnerships for federal tax purposes, or do not

have a unique EIN.

#### **Subsection: Legal Entity**

Based on how an Applicant answers the question in this subsection additional questions may appear.

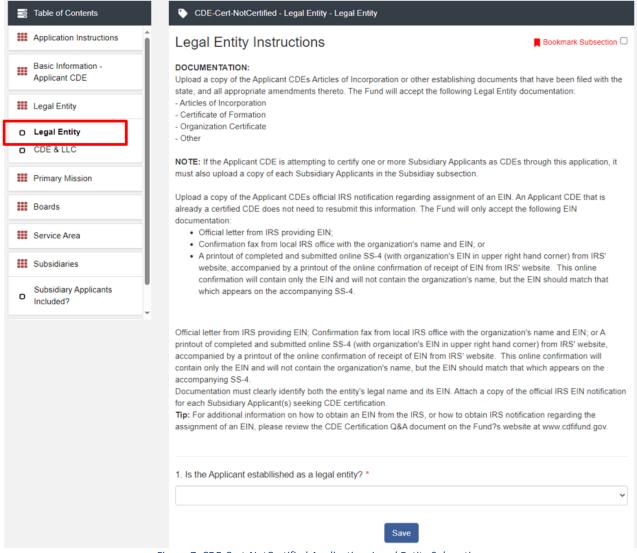


Figure 7: CDE-Cert-NotCertified Application, Legal Entity Subsection

Answering the question "Yes", will present additional questions for the Applicant to answer.

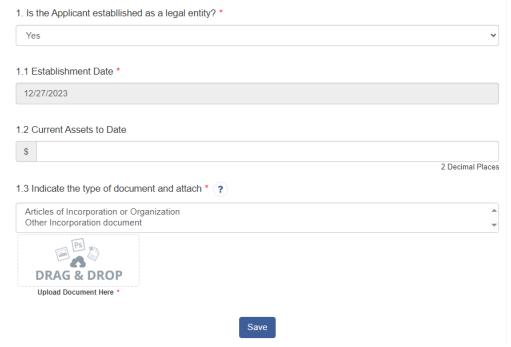


Figure 8: CDE-Cert-NotCertified Application, Legal Entity Subsection (if Question 1 is Yes)

Answering the question "No", upon Save, the Applicant will receive the following error.

1. Is the Applicant established as a legal entity? \*
You need to be a Legal Entity. You will be unable to submit this application if No is selected.

No

Figure 9: CDE-Cert-NotCertified Application, Legal Entity Subsection (if Question 1 is No)

#### **Subsection: CDE & LLC**

Based on how an Applicant answers the question in this subsection additional questions may appear.

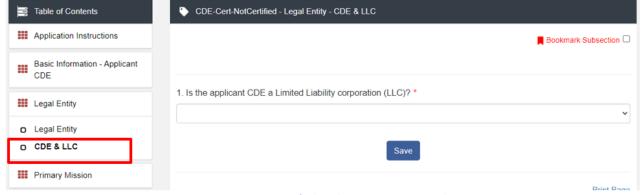


Figure 10: CDE-Cert-NotCertified Application, CDE & LLC Subsection

Answering the question "Yes", will present additional questions for the Applicant to answer.

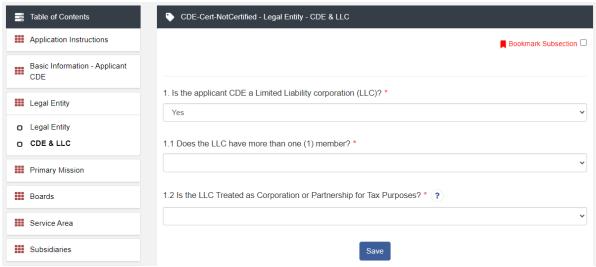


Figure 11: CDE-Cert-NotCertified Application, CDE & LLC Subsection (if Question 1 is Yes)

Answering the question "No", the Applicant will be able to proceed with the Application.

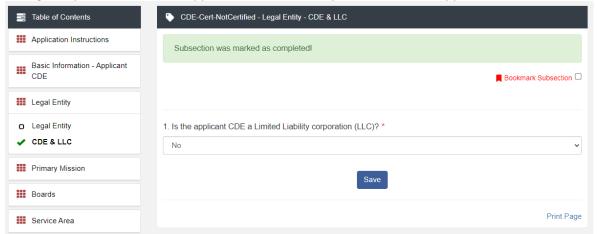


Figure 12: CDE-Cert-NotCertified Application, CDE & LLC Subsection (if Question 1 is No)

#### 2.1.3 Section: Primary Mission

A CDE must demonstrate that it has a primary mission of serving, or providing investment capital for LICs or Low-Income Persons, and that at least 60 percent of its activities (e.g., loans and investments) are targeted to Low-Income Persons (LIPs) or Low-Income Communities (LICs).

An Applicant CDE may meet the primary mission requirement by demonstrating that has signed, board-approved incorporating documents, bylaws, annual reports or other organizational documents evidence a mission of principally servicing Low-Income Persons or LICs. A low-income mission statement must include a reference to Low-Income Persons or LICs or alternate acceptable description. In the case of an Applicant CDE that is an Insured Depository Institution or Insured Credit Union, designation by a regulatory agency as a Low-Income Designated Credit Union or other community development designation is an indication of having such a mission.

An Applicant CDE must also demonstrate that, at a minimum, 60 percent of its products and services are directed to (or will be directed to) Low-Income Persons, to individuals, businesses or organizations that serve Low-Income Persons or to residents of LICs. The following are a few examples of such activities:

- Investing in, lending to or providing technical assistance to businesses that are located in LICs and/or are owned by Low-Income Persons;
- Lending to Low-Income Persons or residents of LICs;
- Investing in or providing loans to support commercial properties that are located in LICs; or
- Investing in, lending to or providing technical assistance to organizations (e.g., CDEs or CDFIs)
  engaged in activities that promote community development in LICs or for the benefit of LowIncome Persons.

#### **Subsection: Primary Mission**

Upload a copy of the following board approved documents from the Applicant CDE that evidence a primary mission of serving LICs or Low-Income Persons. Such documentation includes, but is not limited to:

- signed or filed articles of incorporation or organization;
- a signed partnership agreement;
- a board resolution;
- an annual report with a letter from the Board Chairperson;
- or similar board approved documents. (e.g one-page narrative that specifically states how the organization's collective activities and products evidence the primary mission certification criteria)

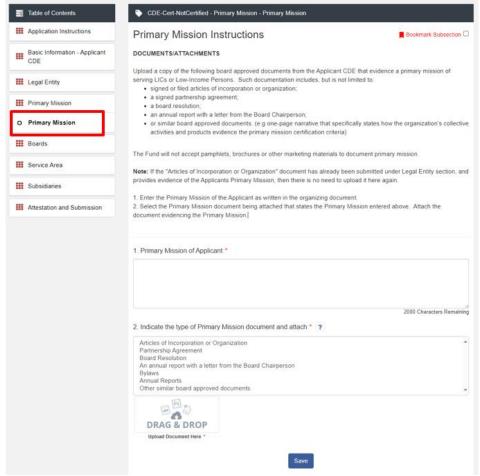


Figure 13: CDE-Cert-NotCertified Application, Primary Mission Subsection

1. Enter the Primary Mission of the Applicant as written in the organizing document.

2. Select the Primary Mission document being attached that states the Primary Mission entered above. Attach the document evidencing the Primary Mission.

#### 2.1.4 Section: Boards

An applicant must demonstrate that it is accountable to the residents of LICs in the service area that it designates.

An applicant will be determined accountable if it has: at least two (2) governing or advisory board members; and if at least 20% of its governing board or advisory board(s) is representative of LICs within the selected service area.

In order to be determined representative under this accountability requirement, a board member must either: (1) reside in a LIC within its designated service area(s); or (2) otherwise represent the interest of residents of LICs (e.g., a small business owner whose business is located in the LIC, an employee or a board officer of a community-based or charitable organization serving the LIC, etc.) in the selected service area. See Board Member categories in the Board Instructions.

The Fund encourages Applicant CDEs to appoint some Low-Income Persons from LICs to their advisory and/or governing boards.

An entity that does not have a governing board, but in which the governing authority resides with a general partner or managing company, may satisfy the accountability requirements through the board(s) of the general partner or managing company.

Any entity seeking to maintain accountability through advisory board(s) must also be able to demonstrate that the viewpoints of the advisory board(s) are given sufficient consideration and attention by the governing board.

To maintain accountability to the LICs in a statewide service area, a multi-state service area, or a national service area, the applicant must demonstrate that at least 20% of its governing board or advisory board(s) is representative of a cross-section of LICs within the state(s) that it serves. An entity may need to establish multiple advisory boards in order to satisfy this requirement, or select board members that are from organizations that represent the interests of a cross-section of LICs (e.g., a state-wide organization or nationwide non-profit community development organization).

#### **Subsection: Boards**

In order to search for Board within this subsection, the Applicant must create and complete Organization Board records within their Organization Detail page.

If the Applicant intends to maintain accountability to the residents of its LIC through their representation on Advisory Board(s), provide a brief narrative detailing each of the following:

- The process by which members are selected for the advisory board;
- How often the advisory board meets (to be accountable, a board must meet at least annually);
- How the board solicits (or intends to solicit) feedback from residents of LICs and how often this
  information is (or will be) collected (e.g., feedback collected semi-annually at community
  meetings, feedback collected annually through surveys, etc.); and
- How the information is used (or will be used) to inform the actions of the governing board in developing the organization's policies (e.g., an advisory board representative sits on the governing board; a member of the advisory board presents reports to the governing board, etc.).

#### To create a New Organization Board Record in AMIS:

- 1. Exit the template Application and navigate to the Applicant's Organization Detail page. (Click the Organizations tab at the top of the page and select the hyperlink of the Applicant's organization's name from the "Recently Viewed" list.) The search bar at the top of the AMIS page can also be used to navigate to the Applicant's Organization page.
- 2. Click the New Org Board button.

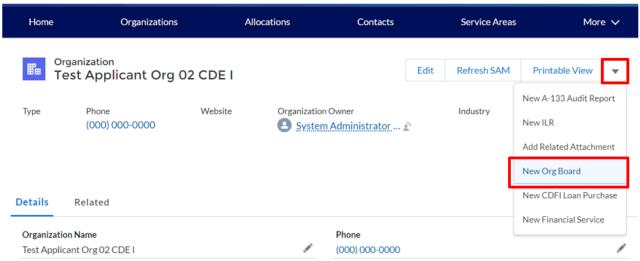


Figure 14: Organization Record - New Org Board Button

3. Enter the Board Name and select your board purpose, CDE Certification, from the drop-down menu. Click Next.



Figure 15: New Org Board Creation Popup

4. Complete the Board Type (Governing or Advisory) field and click Next.

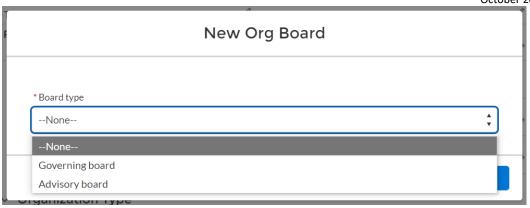


Figure 16: New Org Board - Board Type Field

5. Once complete, a new Board record will be created and visible on your Organization's Board related list.



Figure 17: Newly Created Organization Board on the Related List

6. Once you click on the newly created Board record, you will navigate to the Organization Board detail page.

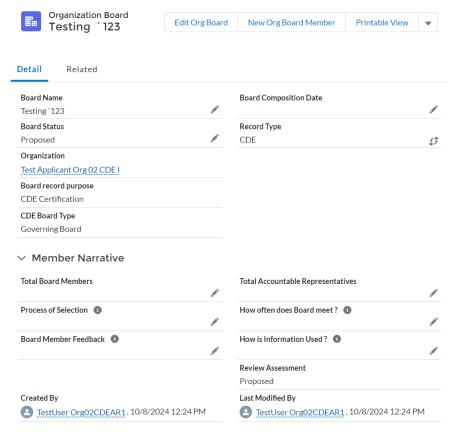


Figure 18: CDE Organization Board Detail Page

- 7. Complete the Member Narrative Section of the Organization Board.
- 8. To create Organization Board Members, within the Related Tab, click on the New button on the Organization Board Members Related List.



Figure 19: Related List - Organization Board Members

9. Select the Board Member Type and click Next.

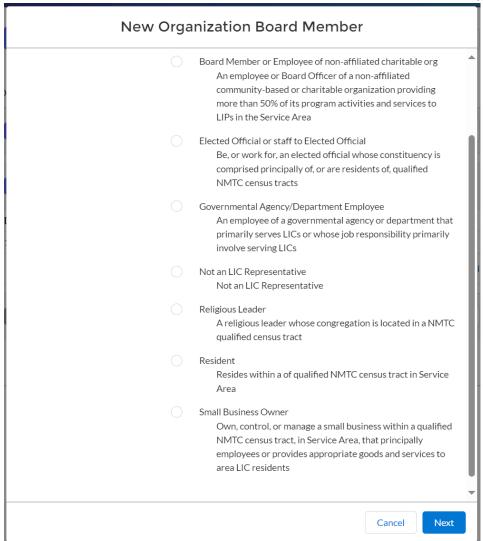


Figure 20: CDE Board Member Types

10. Based on the Board Member Type selected, different questions will appear for you to answer. Once complete, continue to click New on the Organization Board Members related list to add additional Board Members.

#### <u>To Select Your Board Record in the Template Application:</u>

- 1. Launch the CDE Certification Application from the Program Profile. Navigate to the Boards section and open the Boards subsection.
- Search for the relevant Organization Board record in Select Organization Boards from AMIS field.
  Then, select it from the list of Organization Board records associated with Applicant's Organization
  Detail page. Please note, an Organization Board record can be added only if it has already been
  created in the Applicant's Organization Detail page.

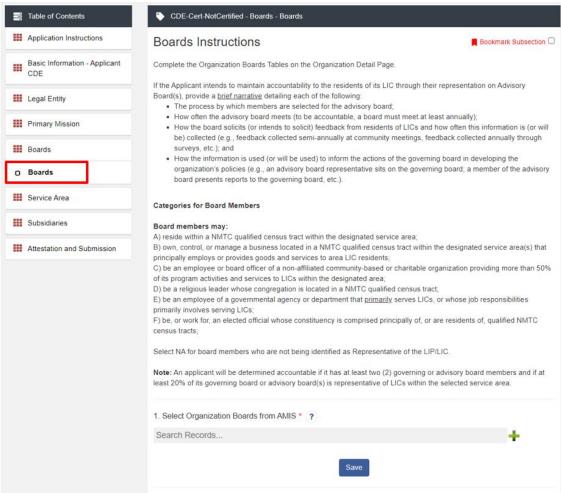


Figure 21: CDE-Cert-NotCertified Application, Boards Subsection

Note: Applicants can add more than one Board to this question by using the 'Add' button next to the question.



Figure 22: CDE-Cert-NotCertified Application, Boards Subsection (Showing Add Additional)

#### 2.1.5 Section: Service Areas

Each entity seeking CDE certification under this application must: 1) identify the service area that it serves or intends to serve; and 2) demonstrate that its accountability to the LICs aligns with the designated service area.

#### **Subsection: Service Areas**

The Applicant must identify a geography in which it serves or intends to serve. In order to be certified for the proposed Service Area, the Applicant must maintain accountability for the geography proposed.

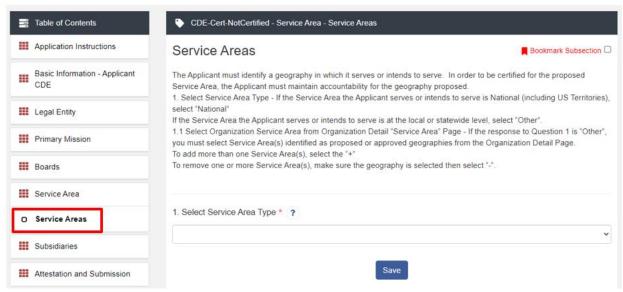


Figure 23: CDE-Cert-NotCertified Application, Service Areas Subsection

1. Select Service Area Type - If the Service Area the Applicant serves or intends to serve is National (including US Territories), select "National"

If the Service Area the Applicant serves or intends to serve is at the local or statewide level, select "Other".

1.1 Select Organization Service Area from Organization Detail "Service Area" Page - If the response to Question 1 is "Other", you must select Service Area(s) identified as proposed or approved geographies from the Organization Detail Page.

To add more than one Service Area(s), select the "+"

To remove one or more Service Area(s), make sure the geography is selected then select "-".

Answering the question "National", the Applicant will be able to proceed with the Application.

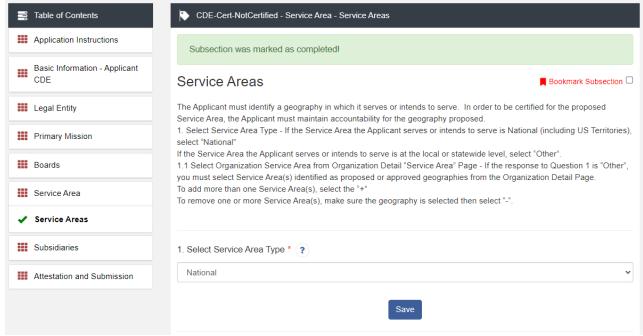


Figure 24: CDE-Cert-NotCertified Application, Service Areas Subsection (Showing Question 1 is National)

Answering the question "Other", will present additional questions for the Applicant to answer.

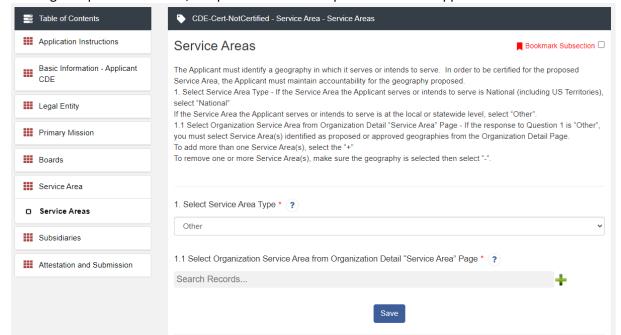


Figure 25: CDE-Cert-NotCertified Application, Service Areas Subsection (Showing Question 1 is Other)

#### 2.1.6 Section: Subsidiaries

CDE Applicants Applying for Certification on Behalf of its Subsidiaries:

Requirement(s) - The Applicant CDE can apply for certification on behalf of one or more Subsidiary.

#### **Subsection: Subsidiary Applicants Included?**

The Subsidiary CDEs must be able to meet the CDE criteria in order to be certified at the time of application submission. The Subsidiary must (1) be a legally established entity and a domestic corporation or partnership for Federal tax purposes; (2) have a primary mission of serving or providing investment capital to Low-Income Communities (LICs) or Low-Income Persons (LIPs); and (3) have established accountability to LICs through representation on its governing or an advisory board for the Service Area it serves or intends to serve.

If the Applicant CDE is applying for certification for one or more Subsidiary, select "Yes".

If the Applicant CDE is NOT applying for certification for one or more subsidiaries, at this time, select "No".

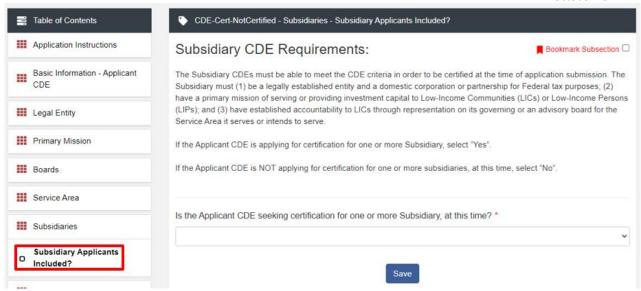


Figure 26: CDE-Cert-NotCertified Application, Subsidiary Applicants Included? Subsection

Answering the question "Yes", upon Save, will present a new subsection "Add Subsidiary CDE" with additional questions for the Applicant to answer.

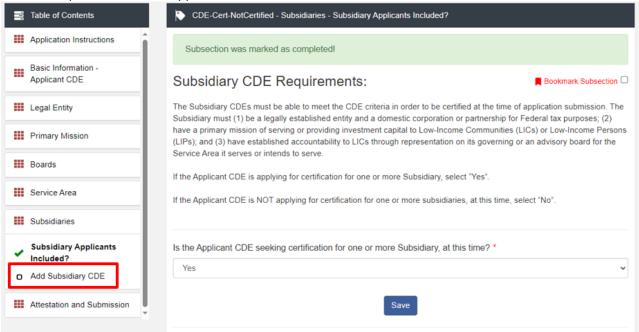


Figure 27: CDE-Cert-NotCertified Application, Subsidiary Applicants Included? Subsection (Yes)

Answering the question "No", the Applicant will be able to proceed with the Application.

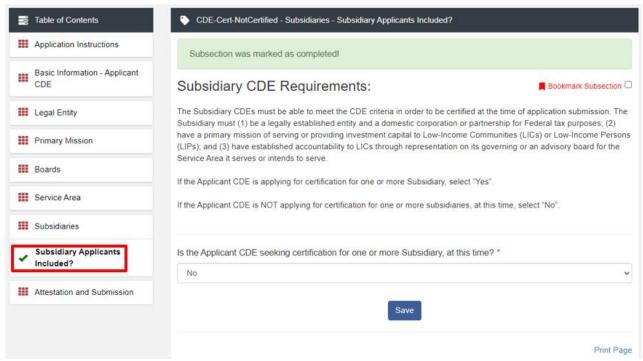


Figure 28: CDE-Cert-NotCertified Application, Subsidiary Applicants Included? Subsection (No)

#### **Subsection: Add Subsidiary CDE (if applicable)**

Answer questions 1 - 13 for each Subsidiary in which the CDE Applicant is seeking certification.

- 1. Record Number This question is not required. It is used to ensure the Applicant can identify the "active" record.
- 2. Subsidiary CDE Name Enter the legal name, as identified on the legal documents, of the Subsidiary CDE seeking certification.
- 3. Enter the Employer Identification Number (EIN) Enter the EIN of the Applicant as it is stated on the EIN IRS document.
- 4. Attach EIN documentation Attach the document evidencing the valid EIN.
- 5. Subsidiary Contact Name Type in the name of the Point of Contact identified on the AMIS Organization Detail Page.
- 6. Products and Services Select one or more categories from the Products and Services list that the Subsidiary offers or will offer.
- 7. Real Estate Financing Response required if "Real Estate Financing" was selected in Question #5.
- 8. Type of Entity Select one or more categories that identifies the organization type of the Subsidiary.
- 9. Is the Subsidiary established as a legal entity? If the Subsidiary is a Legal Entity with proper documentation, select "Yes".

If the Subsidiary is not a Legal Entity, select "No". As such, it is not eligible to apply for certification as a CDE and will not be able to submit a CDE Certification Application on behalf of the Subsidiary.

- 9.1 Establishment Date Enter the date in which the Subsidiary was established, as identified on the legal documents.
- 9.2 Current Assets to date Enter the Subsidiary's current amount of assets.
- 9.3 Indicate the type of document and attach Select the type of documents used to demonstrate the Subsidiary's legal entity status.
- 10. Does the Subsidiary CDE share the same Primary Mission as the Applicant CDE? Review the Program Profile to view and determine if the mission of the Applicant CDE and its Subsidiary share the same Primary Mission.

Select "Yes" if the Subsidiary CDE and Applicant CDE share the same Primary Mission.

Select "No" if the Subsidiary CDE and Applicant do not share the same Primary Mission.

10.1 Indicate the type of document and attach - If the response to Question 10 is "No", select the type of document used to demonstrate the Subsidiary's Primary Mission.

- 11. Is the Subsidiary CDE a domestic corporation or partnership for federal tax purposes? Select "Yes" if the Subsidiary CDE is domestic corporation or partnership for federal tax purposes. Select "No" if the Subsidiary CDE is not a domestic corporation or partnership for federal tax purposes. If no, the Applicant is not eligible to apply for certification on behalf of the Subsidiary.
- 12. Does the Subsidiary CDE share the same Board as the Applicant CDE? Select "Yes" if the Subsidiary CDE and Applicant CDE share the same Board.
  Select "No" if the Subsidiary CDE and Applicant do not share the same Board.
  12.1 Select Organization Board(s) from the Organization Detail Page "Boards" in AMIS If the response to Question 11 is "No", select the appropriate proposed board from the Organization Detail Page in AMIS.
- 13. Does the Subsidiary CDE share the same Service Area(s) as the Applicant CDE? Select "Yes" if the Subsidiary CDE and Applicant CDE share the same Service Area(s). Select "No" if the Subsidiary CDE and Applicant do not share the same Service Area(s). 13.1 Select the Service Area(s) from the Organization Detail Page "Service Area" in AMIS If the response to Question 12 is "No", select the appropriate proposed Service Area from the Organization Detail Page in AMIS.

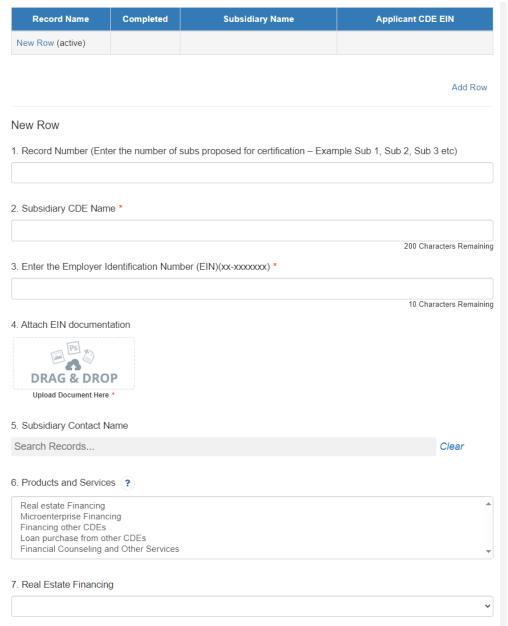


Figure 29: CDE-Cert-NotCertified Application, Add Subsidiary CDE Subsection

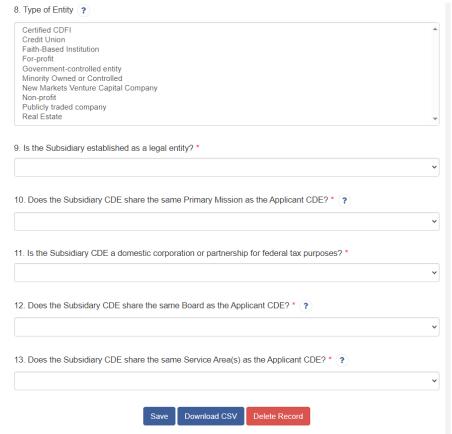


Figure 30: CDE-Cert-NotCertified Application, Add Subsidiary CDE Subsection (Continued)

Note: Upon saving the record, to add additional Subsidiaries, click "Add Row" to receive blank fields to complete a new record entry.

Record Name	Completed	Subsidiary Name	Applicant CDE EIN
New Row (active)			

Add Row

Figure 31: CDE-Cert-NotCertified Application, Add Subsidiary CDE Subsection (Add Row)

#### 2.1.7 Attestation and Submission

To submit the application to the CDFI Fund:

1. Make sure that the Progress Bar is 100%. This section allows an Authorized Representative to attest to the accuracy and completeness of the information you provided in the application.

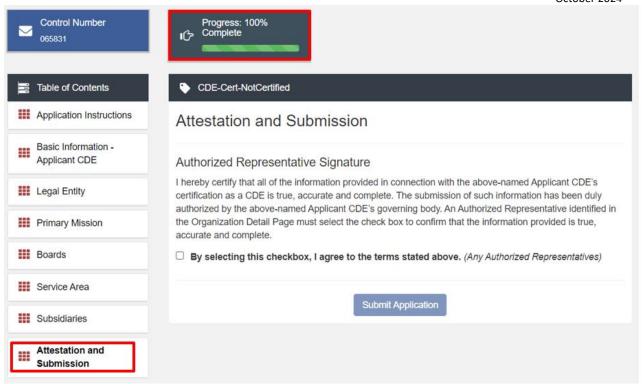


Figure 32: CDE-Cert-NotCertified Application, Attestation and Submission Subsection

- 2. Attest to this application by, checking the checkbox.
- 3. Click the **Submit Application** button on the Attestation and Submission page.

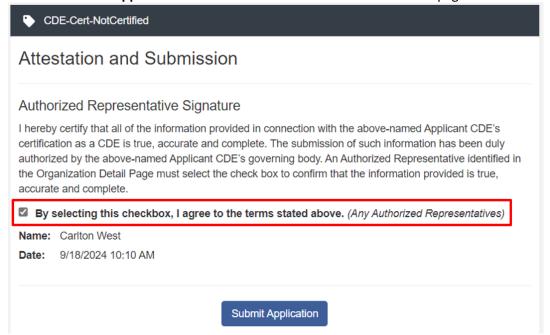


Figure 33: CDE-Cert-NotCertified Application, Attestation and Submission Subsection (Attestation Checked)

4. A confirmation dialog window will be displayed. Click the **Submit Application** button to confirm that you have provided your attestation electronically in the Attestation and Submission section.

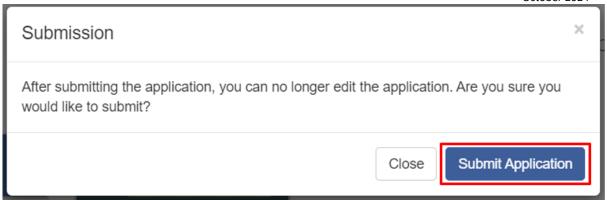


Figure 34: CDE-Cert-NotCertified Application, Confirmation of Submission Popup

5. The CDFI Fund will notify you via email regarding your CDE Certification Application status.

### 2.2 CDE Certification Application - CDE-Cert-Certified

Applicants that are presented with the CDE-Cert-Certified CDE Certification Application are required to complete the following sections:

- Basic Information Applicant CDE
- Subsidiaries

#### To complete the application:

- 1. From the Organization Detail page, navigate to the Program Profiles related list.
- 2. Click the **Program Profile Name** for the CDE-CERT Program Profile to be forwarded to the CDE-CERT Program Profile Detail page.
- 3. Click the Apply for CDE Certification button.



Figure 35: Apply for CDE Certification Button (CDE-Cert-Certified)

Reminder: Applicants will automatically receive the CDE-Cert-Certified Application if An Applicant CDE, which is already certified that is applying for CDE Certification on behalf of one or more subsidiary entities.

5. You will be forwarded to the CDE-Cert-Certified Certification Application.

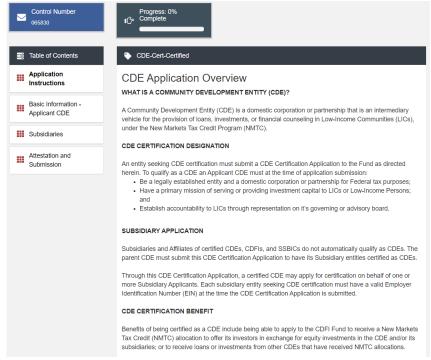


Figure 36: CDE-Cert-Certified Application

#### 2.2.1 Section: Basic Information - Applicant CDE

Complete each of the subsections and click 'Save' to mark the subsection as complete receiving a green check mark.

#### **Subsection: Applicant Information**

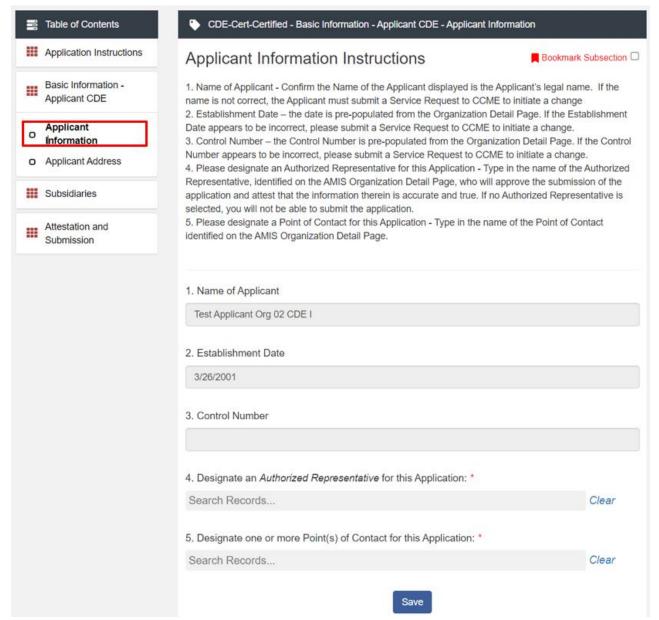


Figure 37: CDE-Cert-Certified Application, Applicant Information Subsection

- 1. Name of Applicant Confirm the Name of the Applicant displayed is the Applicant's legal name. If the name is not correct, the Applicant must submit a Service Request to CCME to initiate a change
- 2. Establishment Date the date is pre-populated from the Organization Detail Page. If the Establishment Date appears to be incorrect, please submit a Service Request to CCME to initiate a change.

- 3. Control Number the Control Number is pre-populated from the Organization Detail Page. If the Control Number appears to be incorrect, please submit a Service Request to CCME to initiate a change.
- 4. Please designate an Authorized Representative for this Application Type in the name of the Authorized Representative, identified on the AMIS Organization Detail Page, who will approve the submission of the application and attest that the information therein is accurate and true. If no Authorized Representative is selected, you will not be able to submit the application.
- 5. Please designate a Point of Contact for this Application Type in the name of the Point of Contact identified on the AMIS Organization Detail Page.

#### **Subsection: Applicant Address**

The Applicant Address subsection is used to confirm the applicants mailing address. If the data is not correct, the Applicant will need to navigate to their Organization Detail page and update the necessary fields.

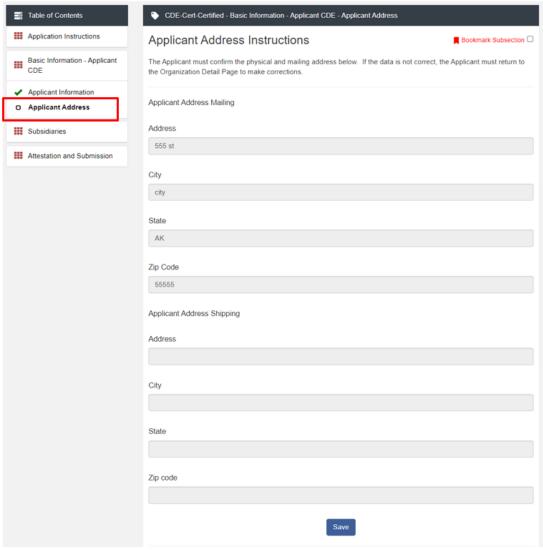


Figure 38: CDE-Cert-Certified Application, Applicant Address Subsection

#### 2.2.2 Section: Subsidiaries

CDE Applicants Applying for Certification on Behalf of its Subsidiaries:

Requirement(s) - The Applicant CDE can apply for certification on behalf of one or more Subsidiary.

The Subsidiary CDEs must be able to meet the CDE criteria in order to be certified at the time of application submission. The Subsidiary must (1) be a legally established entity and a domestic corporation or partnership for Federal tax purposes; (2) have a primary mission of serving or providing investment capital to Low-Income Communities (LICs) or Low-Income Persons (LIPs); and (3) have established accountability to LICs through representation on its governing or an advisory board for the Service Area it serves or intends to serve.

#### **Subsection: Add Subsidiary CDE**

Answer questions 1 - 13 for each Subsidiary in which the CDE Applicant is seeking certification.

- 1. Record Number This question is not required. It is used to ensure the Applicant can identify the "active" record.
- 2. Subsidiary CDE Name Enter the legal name, as identified on the legal documents, of the Subsidiary CDE seeking certification.
- 3. Enter the Employer Identification Number (EIN) Enter the EIN of the Applicant as it is stated on the EIN IRS document.
- 4. Attach EIN documentation Attach the document evidencing the valid EIN.
- 5. Subsidiary Contact Name Type in the name of the Point of Contact identified on the AMIS Organization Detail Page.
- 6. Products and Services Select one or more categories from the Products and Services list that the Subsidiary offers or will offer.
- 7. Real Estate Financing Response required if "Real Estate Financing" was selected in Question #5.
- 8. Type of Entity Select one or more categories that identifies the organization type of the Subsidiary.
- 9. Is the Subsidiary established as a legal entity? If the Subsidiary is a Legal Entity with proper documentation, select "Yes".
- If the Subsidiary is not a Legal Entity, select "No". As such, it is not eligible to apply for certification as a CDE and will not be able to submit a CDE Certification Application on behalf of the Subsidiary.
- 9.1 Establishment Date Enter the date in which the Subsidiary was established, as identified on the legal documents.
- 9.2 Current Assets to date Enter the Subsidiary's current amount of assets.
- 9.3 Indicate the type of document and attach Select the type of documents used to demonstrate the Subsidiary's legal entity status.
- 10. Does the Subsidiary CDE share the same Primary Mission as the Applicant CDE? Review the Program Profile to view and determine if the mission of the Applicant CDE and its Subsidiary share the same Primary Mission.

Select "Yes" if the Subsidiary CDE and Applicant CDE share the same Primary Mission.

Select "No" if the Subsidiary CDE and Applicant do not share the same Primary Mission.

10.1 Indicate the type of document and attach - If the response to Question 10 is "No", select the type of

document used to demonstrate the Subsidiary's Primary Mission.

- 11. Is the Subsidiary CDE a domestic corporation or partnership for federal tax purposes? Select "Yes" if the Subsidiary CDE is domestic corporation or partnership for federal tax purposes. Select "No" if the Subsidiary CDE is not a domestic corporation or partnership for federal tax purposes. If no, the Applicant is not eligible to apply for certification on behalf of the Subsidiary.
- 12. Does the Subsidiary CDE share the same Board as the Applicant CDE? Select "Yes" if the Subsidiary CDE and Applicant CDE share the same Board.
  Select "No" if the Subsidiary CDE and Applicant do not share the same Board.

  12.1 Select Organization Board(s) from the Organization Detail Page "Boards" in AMIS If the response to Question 11 is "No", select the appropriate proposed board from the Organization Detail Page in AMIS.
- 13. Does the Subsidiary CDE share the same Service Area(s) as the Applicant CDE? Select "Yes" if the Subsidiary CDE and Applicant CDE share the same Service Area(s). Select "No" if the Subsidiary CDE and Applicant do not share the same Service Area(s). 13.1 Select the Service Area(s) from the Organization Detail Page "Service Area" in AMIS If the response to Question 12 is "No", select the appropriate proposed Service Area from the Organization Detail Page in AMIS.

# Overview (1)

Add Row

Record Name	Completed	Subsidiary Name	Applicant CDE EIN
New Row (active)			
			Add Row
New Row			
New Row			
Record Number (En	iter the number of su	bs proposed for certification – Exar	mple Sub 1, Sub 2, Sub 3 etc)
2. Subsidiary CDE Nai	me *		
,			
			200 Characters Remaining
3. Enter the Employer	Identification Numbe	r (EIN)(xx-xxxxxxx) *	
			10 Characters Remaining
4. Attach EIN documer	ntation		
Ps Ps			
DRAG & DRO	OP		
Upload Document Her	re *		
5. Subsidiary Contact l	Name		
Search Records			
6. Products and Service	ces ?		
Real estate Financing Microenterprise Finan			<u> </u>
Financing other CDEs	3		
Financial Counseling			•
7 Doal Estato Einanai	ng		
7. Real Estate Financi	ng		
			~

Figure 39: CDE-Cert-Certified Application, Add Subsidiary CDE Subsection

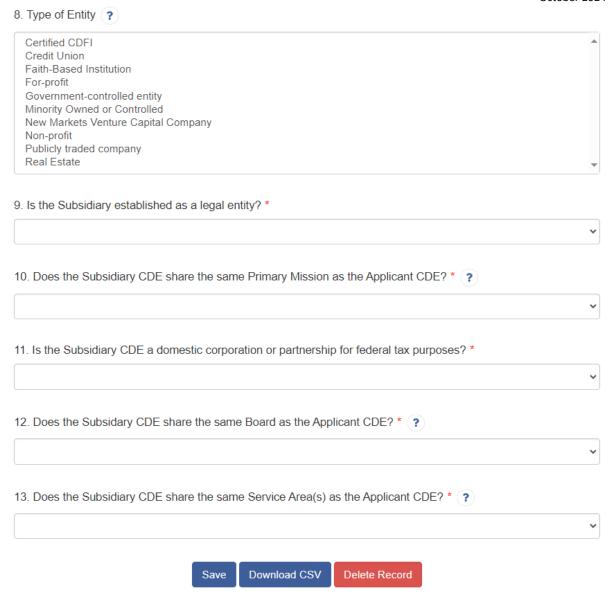


Figure 40: CDE-Cert-Certified Application, Add Subsidiary CDE Subsection (Continued)

Note: Upon saving the record, to add additional Subsidiaries, click "Add Row" to receive blank fields to complete a new record entry.

Record Name	Completed	Subsidiary Name	Applicant CDE EIN
New Row (active)			

Add Row

Figure 41: CDE-Cert-Certified Application, Add Subsidiary CDE Subsection (Add Row)

#### 2.2.3 Attestation and Submission

To submit the application to the CDFI Fund:

1. Make sure that the Progress Bar is 100%. This section allows an Authorized Representative to attest to the accuracy and completeness of the information you provided in the application.

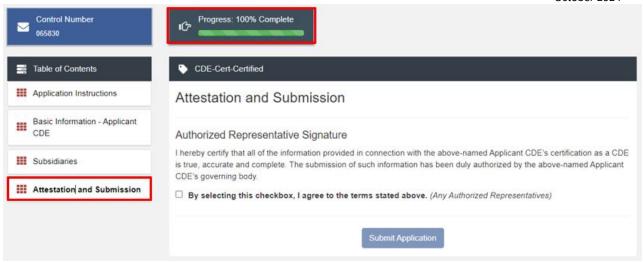


Figure 42: CDE-Cert-Certified Application, Attestation and Submission Subsection

- 2. Attest to this application by, checking the checkbox.
- 3. Click the **Submit Application** button on the Attestation and Submission page.

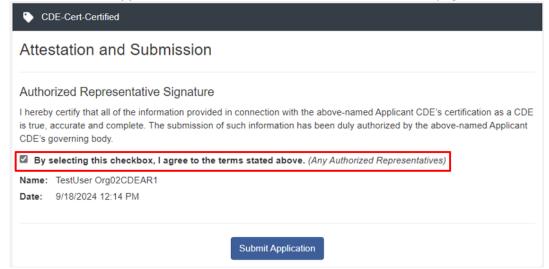


Figure 43: CDE-Cert-Certified Application, Attestation and Submission Subsection (Attestation Checked)

4. A confirmation dialog window will be displayed. Click the **Submit Application** button to confirm that you have provided your attestation electronically in the Attestation and Submission section.

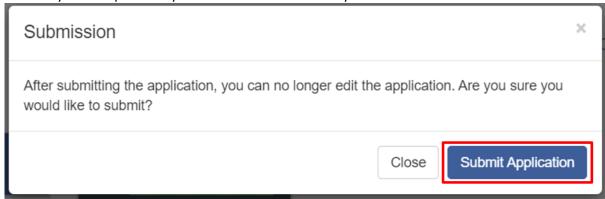


Figure 44: CDE-Cert-Certified Application, Confirmation of Submission Popup

5. The CDFI Fund will notify you via email regarding your CDE Certification Application status.

# 2.3 CDE Certification Application – CDE-CDFI-Certified

Applicants that are presented with the CDE-CDFI-Certified CDE Certification Application are required to complete the following sections:

- Basic Information Applicant CDE
- Boards
- Service Areas

## To complete the application:

- 6. From the Organization Detail page, navigate to the Program Profiles related list.
- 7. Click the **Program Profile Name** for the CDE-CERT Program Profile to be forwarded to the CDE-CERT Program Profile Detail page.
- 8. Click the **Apply for CDE Certification** button.



Figure 45: Apply for CDE Certification Button (CDE-CDFI-Certified)

Reminder: Applicants will automatically receive the CDE-CDFI-Certified Application if (1) An Applicant CDE that is applying for initial CDE Certification only on behalf of itself, and CDFI Certified.

9. You will be forwarded to the CDE-CDFI-Certified Certification Application.

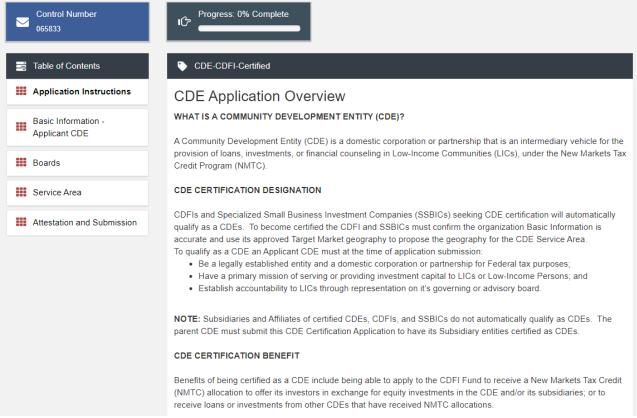


Figure 46: CDE-CDFI-Certified Application

#### 2.3.1 Section: Basic Information - Applicant CDE

Complete each of the subsections and click 'Save' to mark the subsection as complete receiving a green check mark.

**Subsection: Applicant Information** 

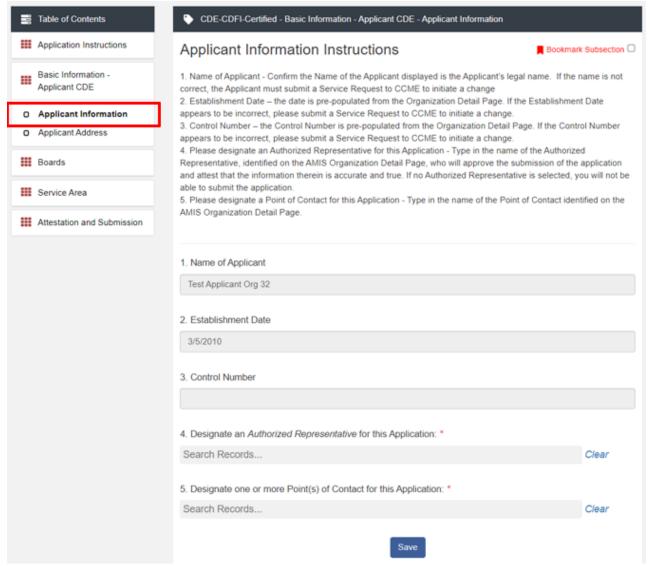


Figure 47: CDE-CDFI-Certified Application, Applicant Information Subsection

- 1. Name of Applicant Confirm the Name of the Applicant displayed is the Applicant's legal name. If the name is not correct, the Applicant must submit a Service Request to CCME to initiate a change
- 2. Establishment Date the date is pre-populated from the Organization Detail Page. If the Establishment Date appears to be incorrect, please submit a Service Request to CCME to initiate a change.
- 3. Control Number the Control Number is pre-populated from the Organization Detail Page. If the Control Number appears to be incorrect, please submit a Service Request to CCME to initiate a change.
- 4. Please designate an Authorized Representative for this Application Type in the name of the Authorized Representative, identified on the AMIS Organization Detail Page, who will approve the submission of the application and attest that the information therein is accurate and true. If no Authorized Representative is selected, you will not be able to submit the application.
- 5. Please designate a Point of Contact for this Application Type in the name of the Point of Contact identified on the AMIS Organization Detail Page.

# **Subsection: Applicant Address**

The Applicant Address subsection is used to confirm the applicants mailing address. If the data is not correct, the Applicant will need to navigate to their Organization Detail page and update the necessary fields.

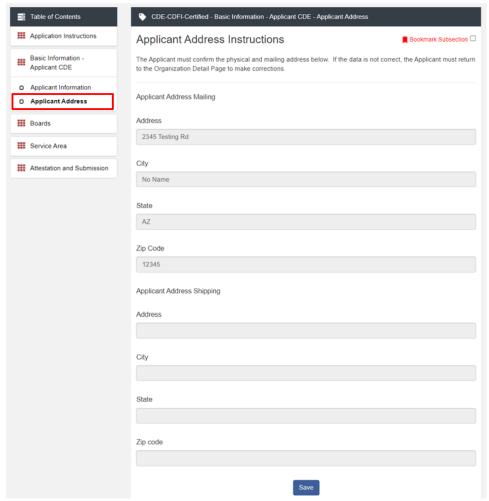


Figure 48: CDE-CDFI-Certified Application, Applicant Address Subsection

# 2.3.2 Section: Boards

Certified CDFIs and SSBICs are allowed to use its approved board(s) to demonstrate that it maintains accountability to the CDE Service Area.

Typically, an applicant that is not a certified CDFI or SSBIC must demonstrate that it is accountable to the residents of LICs in the service area that it designates.

An applicant will be determined accountable if it has: at least two (2) governing or advisory board members; and if at least 20% of its governing board or advisory board(s) is representative of LICs within the selected service area.

In order to be determined representative under this accountability requirement, a board member must either: (1) reside in a LIC within its designated service area(s); or (2) otherwise represent the interest of residents of LICs (e.g., a small business owner whose business is located in the LIC, an employee or a board officer of a community-based or charitable organization serving the LIC, etc.) in the selected service area. See Board Member categories in the Board Instructions.

The Fund encourages Applicant CDEs to appoint some Low-Income Persons from LICs to their advisory and/or governing boards.

An entity that does not have a governing board, but in which the governing authority resides with a general partner or managing company, may satisfy the accountability requirements through the board(s) of the general partner or managing company.

Any entity seeking to maintain accountability through advisory board(s) must also be able to demonstrate that the viewpoints of the advisory board(s) are given sufficient consideration and attention by the governing board.

To maintain accountability to the LICs in a statewide service area, a multi-state service area, or a national service area, the applicant must demonstrate that at least 20% of its governing board or advisory board(s) is representative of a cross-section of LICs within the state(s) that it serves. An entity may need to establish multiple advisory boards in order to satisfy this requirement, or select board members that are from organizations that represent the interests of a cross-section of LICs (e.g., a state-wide organization or nationwide non-profit community development organization).

## **Subsection: Boards**

Certified CDFIs and SSBICs must select the approved accountable board from the Organization Detail Page.

Typically, an applicant that is not a certified CDFI or SSBIC must demonstrate that it is accountable to the residents of LICs in the service area that it designates by completing the Organization Boards Table on the Organization Detail Page.

#### To create a New Organization Board Record in AMIS:

- 1. Exit the template Application and navigate to the Applicant's Organization Detail page. (Click the Organizations tab at the top of the page and select the hyperlink of the Applicant's organization's name from the "Recently Viewed" list.) The search bar at the top of the AMIS page can also be used to navigate to the Applicant's Organization page.
- 2. Click the New Org Board button.

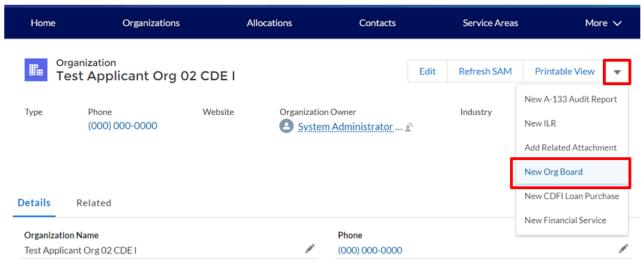


Figure 49: Organization Record - New Org Board Button

3. Enter the Board Name and select your board purpose, CDE Certification, from the drop-down menu. Click Next.



Figure 50: New Org Board Creation Popup

4. Complete the Board Type (Governing or Advisory) field and click Next.

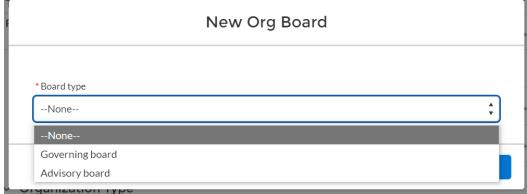


Figure 51: New Org Board - Board Type Field

5. Once complete, a new Board record will be created and visible on your Organization's Board related list.



Figure 51: Newly Created Organization Board on the Related List

6. Once you click on the newly created Board record, you will navigate to the Organization Board detail page.

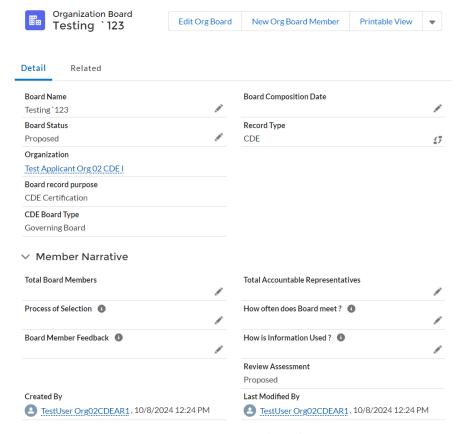


Figure 52: CDE Organization Board Detail Page

- 7. Complete the Member Narrative Section of the Organization Board.
- 8. To create Organization Board Members, within the Related Tab, click on the New button on the Organization Board Members Related List.

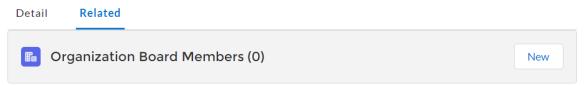


Figure 53: Related List - Organization Board Members

9. Select the Board Member Type and click Next.

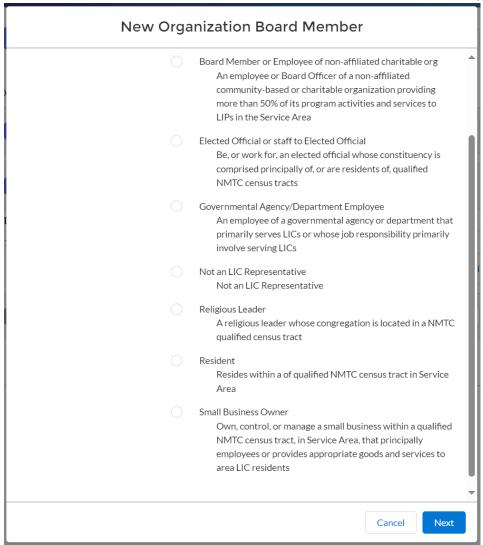


Figure 54: CDE Board Member Types

10. Based on the Board Member Type selected, different questions will appear for you to answer. Once complete, continue to click New on the Organization Board Members related list to add additional Board Members.

# <u>To Select Your Board Record in the Template Application:</u>

- 1. Launch the CDE Certification Application from the Program Profile. Navigate to the Boards section and open the Boards subsection.
- 2. Search for the relevant Organization Board record in Select Organization Boards from AMIS field. Then, select it from the list of Organization Board records associated with Applicant's Organization Detail page. Please note, an Organization Board record can be added only if it has already been created in the Applicant's Organization Detail page.

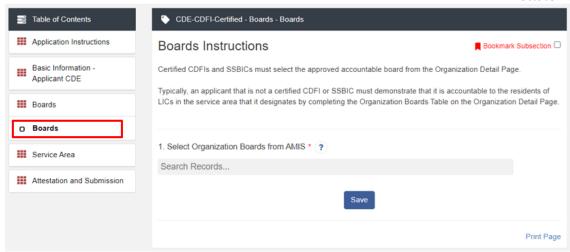


Figure 55: CDE-CDFI-Certified Application, Boards Subsection

#### 2.3.3 Section: Service Areas

Certified CDFIs and SSBICs seeking CDE certification under this application must align its certified Target Market with the proposed Service Area.

Note: Although the service area will be identified in a geography such as county, statewide, or national, the New Markets Tax Credit Program only allow transactions/investments in qualified census tracts. Applicant CDEs should visit the Fund's geography and census tract based mapping software (CIMS) program located at www.cdfifund.gov. The online mapping software program contains maps and worksheets identifying the program's qualifying census tracts throughout the country.

#### **Subsection: Service Areas**

The Applicant must identify a geography in which it serves based on the currently approved CDFI Target Market.

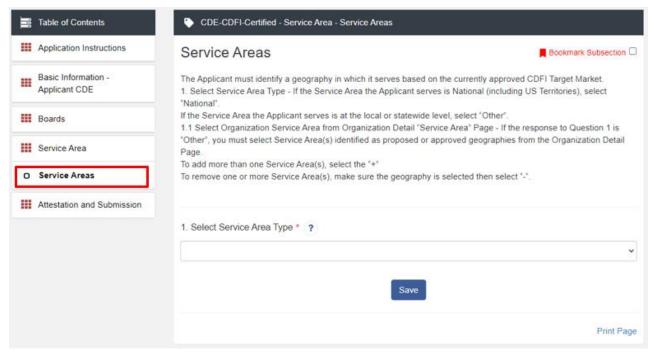


Figure 56: CDE-CDFI-Certified Application, Service Areas Subsection

1. Select Service Area Type - If the Service Area the Applicant serves is National (including US Territories), select "National".

If the Service Area the Applicant serves is at the local or statewide level, select "Other".

1.1 Select Organization Service Area from Organization Detail "Service Area" Page - If the response to Question 1 is "Other", you must select Service Area(s) identified as proposed or approved geographies from the Organization Detail Page.

To add more than one Service Area(s), select the "+"

To remove one or more Service Area(s), make sure the geography is selected then select "-".

Answering the question "National", the Applicant will be able to proceed with the Application.

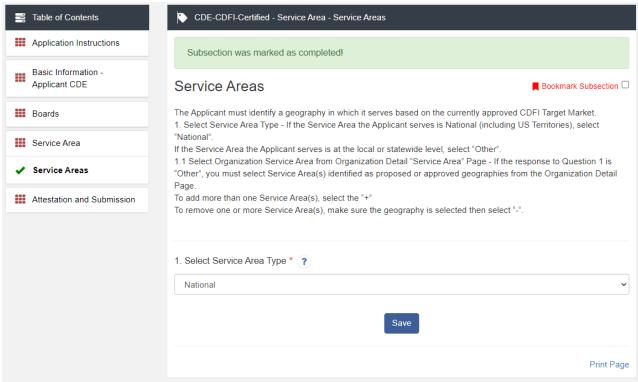


Figure 57: CDE-CDFI-Certified Application, Service Areas Subsection (Showing Question 1 is National)

Answering the question "Other", will present additional questions for the Applicant to answer.

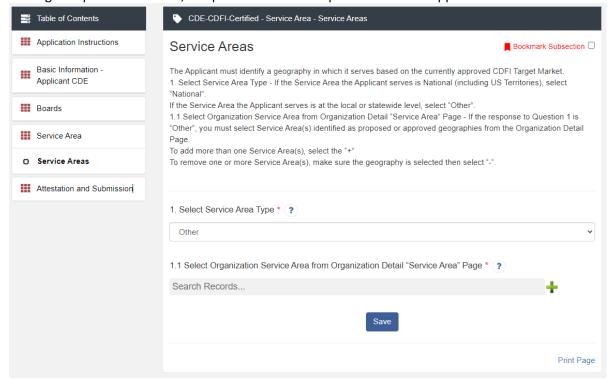


Figure 59: CDE-CDFI-Certified Application, Service Areas Subsection (Showing Question 1 is Other)

#### 2.3.4 Attestation and Submission

To submit the application to the CDFI Fund:

1. Make sure that the Progress Bar is 100%. This section allows an Authorized Representative to attest to the accuracy and completeness of the information you provided in the application.

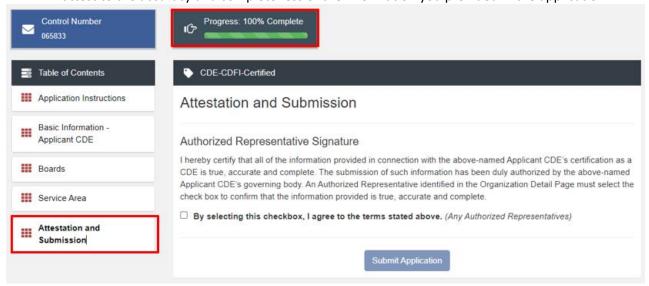


Figure 58: CDE-CDFI-Certified Application, Attestation and Submission Subsection

- 2. Attest to this application by, checking the checkbox.
- 3. Click the **Submit Application** button on the Attestation and Submission page.

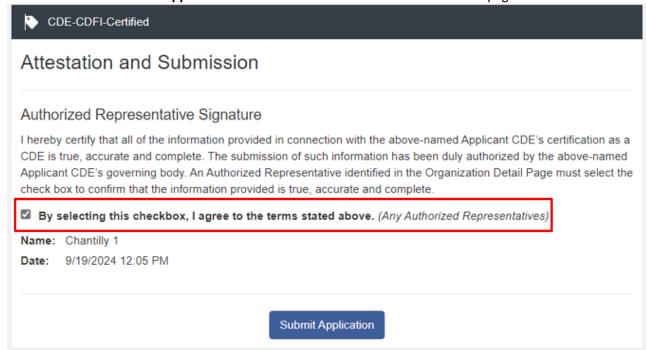


Figure 59: CDE-CDFI-Certified Application, Attestation and Submission Subsection (Attestation Checked)

A confirmation dialog window will be displayed. Click the **Submit Application** button to confirm that you have provided your attestation electronically in the Attestation and Submission section.

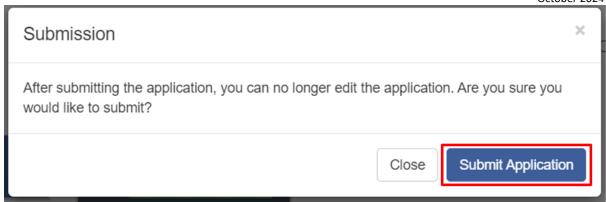


Figure 60: CDE-CDFI-Certified Application, Confirmation of Submission Popup

4. The CDFI Fund will notify you via email regarding your CDE Certification Application status.